

SCOPE-APSE/2019/  
January 4, 2019

Dear Chief Executive,

The world is becoming increasingly competitive and complex. Businesses today are operating in a highly turbulent and hyper-competitive environment. The world is changing so swiftly that the knowledge, skills and attitudes we acquired and considered crucial to excel in our jobs are getting obsolete day by day and need to be updated. The shelf life of information has come down drastically. Today there is a need to create 24x7 learning environment in the organizations. Research revealed that twenty percent managers of the world have become obsolete due to the rapid changes and another twenty percent will join this obsolete list without continuous updation.

In the backdrop of the above, SCOPE in academic collaboration with the Asia Pacific Institute of Management is organizing a two day program on **“Enhancing Managerial Effectiveness”** on **30<sup>th</sup> & 31<sup>st</sup> Jan 2019** at **SCOPE Complex, SCOPE Convention Centre, 7-Lodhi Road, New Delhi**. This training program aims would help the executives develop the core managerial competencies for enhancing their effectiveness. It is expected that this programme will energise the participants to achieve higher level of performance.

SCOPE would like to invite nominations from member Central Public Sector Enterprises of executives functioning in the diverse disciplines in your company. It would be appreciated if the nominations are forwarded to SCOPE **latest by 18<sup>th</sup> January 2019**. Particulars of the executives nominated to attend the program (Name/Designation/ Contact Numbers/email) may be mailed to :

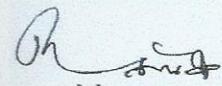
*advisor.fin@scope-online.in / advisor.fin.scope@gmail.com /  
apse.scope@gmail.com*

For further details kindly contact us at the following numbers: (+91) 11 24362604/  
24360661/24365418/9899402261/9899362355

Brochure containing the programme details is attached.

With regards,

Yours sincerely,



(Dr. U.D. Choubey)

Encl : As above.

**TO : CHIEF EXECUTIVES OF MEMBER PUBLIC SECTOR ENTERPRISES**

**STANDING CONFERENCE OF PUBLIC ENTERPRISES**

(An apex body of Public Enterprises)

# TWO-DAY PROGRAMME ON ENHANCING MANAGERIAL EFFECTIVENESS

**30th & 31st January, 2019**  
SCOPE Convention Centre, SCOPE Complex  
Lodhi Road, New Delhi- 110 003



## **BACKGROUND**

It is a widely recognized fact that results are achieved through people. It is with this premise that the emphasis is on realizing the full potential of its people developing competencies as a means of ensuring ongoing growth of organisations. An excellent organization cannot be created without competent manpower. The world is becoming increasingly competitive and complex. Businesses today are operating in a highly turbulent and hyper-competitive environment. The world is changing so swiftly that the knowledge, skills and attitudes we acquired and considered crucial to excel in our jobs are getting obsolete day by day and need to be updated. The shelf life of information has come down drastically. Today there is a need to create 24x7 learning environment in the organizations. Research revealed that twenty per cent managers of the world have become obsolete due to the rapid changes and another twenty per cent will join this obsolete list without continuous updating. This two-day training programme is designed to develop some of the key managerial competencies to ensure smooth sailing and continuous growth of business

## **OBJECTIVE:**

This training programme aims to help the executives develop the core managerial competencies for enhancing their effectiveness. It is expected that this programme will energise the participants to achieve higher levels of performance. More specifically, the objective would be:

- Understanding and Managing Self
- Managing Teams
- Goal Setting to achieve Higher Performance

## **TOPICS COVERED:**

- Self Awareness and Self Assessment
- Developing Positive Attitude
- Developing Emotional Intelligence
- Goal Setting and Goal Getting
- Time and Stress Management
- Developing Inter-Personal Skills
- Team Building
- Problem Solving and Decision making

## **PARTICIPATION:**

The program is specially designed for executives from various streams at junior & mid level positions.

## **ABOUT SCOPE:**

Standing Conference of Public Enterprises (SCOPE) is an apex organization to develop excellence in the central public enterprises. It also has some state enterprises, banks and other institutions as its members. SCOPE's objective is to promote excellence in organizations where Government investment is involved. Its vision is to enable member enterprises to be globally competitive in a market-driven environment.

## **ABOUT ASIA PACIFIC INSTITUTE OF MANAGEMENT (APIM):**

Since its inception in 1996, Asia Pacific Institute of Management (APIM) as a premier B school has pursued excellence in delivering management education. It has been ranked as one of the top 10 B-Schools in Delhi NCR (Source – Business Today MDRA Survey 2017). It has been consistently offering quality post graduate programs approved by AICTE in the discipline of Marketing, International Business, Banking & Financial Services and General Management with a Dual Specialisation. The institute is equipped with state-of-art facilities.

## **FACULTY**

Eminent Faculty from the Asia Pacific Institute of Management (APIM) having expertise in the domain area of knowledge will address the participants.

## **PARTICIPATION FEE & NOMINATION**

The participation fee is Rs. 15,000/-(Non Residential) plus GST @18% payable by Cheque/DD favouring "Standing Conference of Public Enterprises". Payment can also be made through ECS mode to Dena Bank, SCOPE Complex branch, Lodi Road, New Delhi - 110 003 (Saving Bank Account No.1050 1000 1856 – MICR Code 110018021 IFSC/RTGS code BKDN 0711050).

The program will be limited numbers program so that participants are able to benefit from the individual interaction with the faculty. The upper limit to the number will thus be frozen. It is therefore requested that nominations may be sent at the earliest so that they

are received latest by 18th January 2019 as nominations will be confirmed on “first come first serve” basis. A group discount of ten percent is offered in case of three or more nominations being received from same company.

### **OUTSTATION PARTICIPANTS**

Outstation participants are requested to get confirmation from SCOPE before proceeding to the venue of the program.

### **NOMINATIONS**

Nominations may please be forwarded / mailed to:

B.V.K.K.RAO

Advisor (Finance) & Program Facilitator

Standing Conference of Public Enterprises

Core-8, First Floor, SCOPE Complex,

7-Lodi Road, New Delhi,

Tel:+91 9899402261

Email: [apse.scope@gmail.com](mailto:apse.scope@gmail.com) / [advisor.fin@scope-online.in](mailto:advisor.fin@scope-online.in) /

[advisor.fin.scope@gmail.com](mailto:advisor.fin.scope@gmail.com)

### **FOR FURTHER CLARIFICATIONS**

For any further query regarding nomination and registration kindly contact

Ms. Hema Koul

Program Coordinator

Tel: +91 11 24360661/ +91 11 24365418 / +919899362355

